

“April Showers Bring May Flowers” is what I’m sure Jody Cink has heard all too much in her lifetime but this month I interviewed her for our Business of the Month article.

Jody and Tony Cink own country Gardens just outside of our town of Wesley. They have been doing this business for 19 years Jody and Rhonda Skow do most of the green house projects such as; in March they start planting and seeding, April prep or opening and tending to all flowers and plants in the green house as she says nothing can go outside till around May 10th or when the frost is over. Tony is a lot of the landscaping part of the business (when they can get away from being busy in the field and at the farm) along with a few high school kids they hire for summer help.

Where did you meet your husband?

“I was working at Fleet Farm (now Bomgaar’s) as a junior in High School when Tony came into pick up an Apple tree for his father. He had been in before but that was the day!” From there they were married on July 12th, 1997 and have 4 children. Madelyn-17, Katelyn-14, Trayton-11 and Carter-8. Even her family started with a plant!

Have you ever had to turn down a client?

“If they were time sensitive projects, especially in the spring time with farming. Landscaping jobs are hard to fit in during the spring”

What makes your customer choose you over your competitors?

“We try to keep different plants in and the service and education are not there in the box stores as well.” “We like to ask when you are planting a container, what side of the house will it be on? Does it get sunlight? Do you have trees? What color combination are you going with?”

In April Jody and Rhonda do teach classes on how to plant containers, she teaches there is more to it than people realize. From knowing what plants to put together and how to tend to your plants, when to fertilize and water. These classes and more information can be found on her Facebook page.

Country Gardens opens April 24th Open House April 28th

Tuesday-Friday 9:00-5:00

Saturday 9:00-3:00

Sunday Closed

Monday Landscaping appointments

Phone # 515-679-4234